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Consultant Relations

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 Alcentra

 ANKURA
CAPITAL

 BLACKFRIARS
ASSET MANAGEMENT

 BNY MELLON
ARX

 BNY MELLON
BETA MANAGEMENT

 BNY MELLON
CASH INVESTMENT
STRATEGIES

 BNY MELLON
WESTERN FMC

 THE BOSTON COMPANY
ASSET MANAGEMENT, LLC

 Dreyfus

 EACM
ADVISORS

 HAMON INVESTMENT GROUP

 Insight
INVESTMENT

 MELLON CAPITAL[®]
MANAGEMENT

 NEWTON
The Power of Ideas

 Pareto

 SIGULER
& GUFF

 STANDISH

 URDANG

 Walter Scott
Global Investment Management

 WestLB Mellon
Asset Management

The Alcentra Group \$17.1 billion
Global sub-investment grade debt asset management

Ankura Capital Pty Limited¹ \$1.4 billion
Australian and Japanese equities management

Blackfriars Asset Management Limited² \$1.0 billion
Emerging market equities

BNY Mellon ARX \$7.1 billion
Brazilian multi-strategy, long/short, long-only and fixed income strategies

BNY Mellon Beta Management \$4.1 billion
Overlay strategies; swaps; futures

BNY Mellon Cash Investment Strategies \$355.3 billion
Money market funds; full array of short duration strategies

BNY Mellon Western FMC^{1,3} \$274.4 million
Greater China capital market specialist

The Boston Company Asset Management, LLC \$42.2 billion
Active fundamental equity manager; core, growth and value styles; U.S., global and world ex-domestic market

The Dreyfus Corporation
Family of retail and institutional mutual funds

EACM Advisors LLC \$5.3 billion
Fund of hedge funds; non-proprietary manager of managers

Hamon U.S. Investment Advisors Limited² \$1.8 billion
Asian equities management

Insight Investment Management Limited¹ \$220.2 billion
Leader in liability driven investment, fixed income, multi-asset, absolute return and specialist equity solutions

Mellon Capital Management Corporation \$234.3 billion
Absolute return; global asset allocation; active/indexed equity and fixed income; active currency; portable alpha; diversified beta; commodities

The Newton Group \$76.4 billion
Active equity and bond, multi-asset, real-return and income solutions in a global thematic framework

Pareto Investment Management Limited \$49.5 billion
Currency risk management; absolute return strategies

Siguler Guff & Company, LP² \$9.8 billion
Multi-strategy private equity investing; direct investment and fund-of-funds

Standish Mellon Asset Management Company LLC \$84.9 billion
Fixed Income and credit solutions

Urdang Capital Management, Inc./Urdang Securities Management, Inc. \$4.0 billion
U.S. & Global real estate investment management

Walter Scott & Partners Limited \$50.2 billion
Global equity investment management

WestLB Mellon Asset Management^{1,3} \$33.9 billion
European fixed income and equities

¹ Services not offered in the U.S.

² Minority interest

³ Joint venture

Institutional Strategies

Please note: not all strategies may be available to all investors in all markets.

- ▲ Active
- ▼ Index/Enhanced
- Fund-of-Funds

EQUITY

- Asia Pacific/Japan/Australia
- Emerging/Frontier Markets
- European (Inc. & Ex. U.K.)
- Global/Non-U.S.
- Small/Mid Cap
- Socially Responsible
- Styles: Core, Growth & Value
- U.K.
- U.S.

	Alcentra	Ankura	Blackfriars	BNY Mellon ARX	BNY Mellon Beta	BNY Mellon CIS	BNY Mellon Western	The Boston Company	EACM	Hamon	Insight	Mellon Capital	Newton	Pareto	Siguler Guff	Standish	Urdang	Walter Scott	WestLB Mellon
Asia Pacific/Japan/Australia		▲	▲				▲			▲		▼	▲						
Emerging/Frontier Markets			▲	▲			▲	▲		▲		▼							
European (Inc. & Ex. U.K.)								▲				▼	▲						▲
Global/Non-U.S.								▲				▲	▲					▲	
Small/Mid Cap				▲				▲	■			▲							▲
Socially Responsible									■			▲	▲						
Styles: Core, Growth & Value								▲	■			▲						▲	
U.K.								▲			▲	▼	▲						
U.S.								▲	■			▲	▲					▲	▲

FIXED INCOME

- Cash (U.S., Euro, Sterling, Other)
- Emerging Markets
- European
- Global/Non-U.S.
- High Yield (U.S., European, Global)
- Structured Notes/ABS
- U.K.
- U.S. Core /Core Plus
- U.S. Long Duration
- U.S. Municipals /TIPS
- U.S. Short Duration/Intermediate
- U.S. Stable Value

Cash (U.S., Euro, Sterling, Other)				▲		▲					▲	▲	▲						
Emerging Markets				▲		▲	▲				▲	▲				▲			
European						▼				▲	▼		▲			▲			▲
Global/Non-U.S.			▲			▼					▲	▲	▲			▲			▲
High Yield (U.S., European, Global)	▲										▲		▲			▲			▲
Structured Notes/ABS	▲										▲	▲				▲			▲
U.K.											▲		▲						
U.S. Core /Core Plus						▼						▲				▲			
U.S. Long Duration						▼						▲				▲			
U.S. Municipals /TIPS						▼						▼				▲			
U.S. Short Duration/Intermediate						▲						▲				▲			
U.S. Stable Value						▲													

OTHER

- Commodities/Agriculture
- Currency
- Hedge Funds
- Liability Driven Investing
- Market Neutral/Long Short/Absolute Return
- Multi-Asset Class/Balanced
- Overlay/Swaps/Futures
- Portable Alpha
- Private Equity
- Real Estate/Real Estate Securities
- Tactical Asset Allocation
- Target Maturity
- Tax Sensitive

Commodities/Agriculture											▲	▲							
Currency											▲	▲			▲				
Hedge Funds	▲			▲					■		▲	▲		▲		▲			
Liability Driven Investing											▲	▲				▲			
Market Neutral/Long Short/Absolute Return				▲				▲		▲	▲	▲	▲						
Multi-Asset Class/Balanced				▲				▲	■		▲	▲	▲						▲
Overlay/Swaps/Futures					▲						▲	▲			▲				
Portable Alpha												▲							
Private Equity															▲	■			
Real Estate/Real Estate Securities												▼			■	▲	▲		
Tactical Asset Allocation					▲							▲							
Target Maturity								▲				▲							
Tax Sensitive												▲				▲			

Mutual fund investors should consider the investment objectives, risks, charges, and expenses of a fund carefully before investing. Contact your financial advisor to obtain a prospectus that contains this and other information about a fund, and read it carefully before investing. • An investment in any money market fund is not insured or guaranteed by the Federal Deposit Insurance Corporation or any other governmental agency. Although a money market fund seeks to preserve the value of your investment at \$1.00 per share, it is possible to lose money by investing in a money market fund. Yield fluctuates. Past performance is no guarantee of future results.

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References to rankings and standings are as of year end 2009 for *Pensions & Investments* and year end 2010 for *Institutional Investor*. The rankings include assets managed by BNY Mellon Asset Management and BNY Mellon Wealth Management groups. Each ranking may not include the same mix of firms.

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